

Commissioned Sales Apprentice

Trade Risk Guaranty (TRG) is looking for a Sales Apprentice to work under the direct supervision of a dedicated Senior Executive. We'll kick start your position with an immersive educational dive into international trade, U.S. Customs bond, marine cargo insurance, and TRG360 – our enterprise risk management process. This position is intended to be the first step into a long-term career with TRG.

This is an opportunity to engage with live prospecting, lead development, and closing, all under the guidance of a dedicated sales mentor. This position does require a desire to learn, problem-solve, communicate effectively, and a knack for working independently. TRG will pay for training and testing for the required state of Montana property, casualty, and surety insurance licensing.

The qualified candidate will receive training for and be expected to obtain a Montana State License in surety, property, and casualty insurance within the first 60 days of employment.

Responsibilities:

- Generate and pass qualified leads
- Educate prospective clients on the features and benefits of TRG products
- Eventually, close accounts on own

Who Are We Looking For:

- Coachable and accountable team player
- High level of integrity
- Self-motivated and competitive, ready to focus and get work done

Requirements:

- Completion of Montana Property, Casualty, and Suety licensing
- Ability to multi-task in a fast-paced environment
- Proficiency in learning and utilizing new software programs
- Strong written and verbal communication skills
- Ability to cultivate leads while maintaining a positive attitude
- Willing and able to handle repetitive tasks

Benefits:

- \$16.50/hour with commission possible
- Formalized training program plus ongoing coaching and training under the dedicated sales mentor
- Casual dress code
- Customized and flexible schedule
- Downtown Bozeman location / work from home

Job Type: Part-time, up to 20 hrs/week



Trade Risk Guaranty (TRG) is an international trade insurance agency headquartered in Bozeman Montana. Our consumer-direct approach has grown our company to include more than 10,000 clients and 50 employees. We offer careers in sales, marketing, customer service, office administrations, information technology and insurance underwriting.

Locate your career and apply online at <https://traderiskguaranty.com/about-trg/careers/>

To learn more about TRG Culture go to <https://traderiskguaranty.com/about-trg/company-culture/>

Job Description

Revision Date:

Author:

Position Status: Full Time Part Time Exempt Nonexempt

Position Title:

Department:

Immediate Supervisor:

Positions Supervised:

Position Description:

Major Areas of Responsibility:

Specific Responsibilities:

Specific Responsibilities (Continued):

Required Knowledge, Skills, and Abilities:

Education and Experience:

Physical Demands:

Work Environment:

Department Manager: _____

Human Resources: _____

Senior Management: _____

Employee Name (Print): _____

Employee Signature: _____

Date: _____